**ALTIOS strengthens its FDI offering for Government Agencies
by Acquiring Frenger Consulting Services Ltd,
a Leading FDI Advisory Firm Headquartered in the UK**

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**Attracting international investment from Mid-Cap companies expanding globally to accelerate business growth in cities, regions, provinces, states, and countries.**

**Altios International** (750+ people, 35 global offices in 22 countries) announces the acquisition of **Frenger Consulting Services Ltd** (a leading foreign direct investment advisory firm with 40 years’ experience, HQ in London) to strengthen their team of FDI experts, data analytics, and networks. Together, ALTIOS and Frenger Consulting Services Ltd will provide strong FDI expertise, corporate networks, and results to Economic Development Organizations looking for new investors on a global scale.

With synergies across both organizations, the two firms will leverage their respective international footprint and in-country delivery capabilities in 2 countries, tools, and teams of FDI experts, to create an integrated global FDI offer to Government Agencies, Economic Development Organizations (EDOs), and Investment Promotion Agencies (IPAs).

**Your Trusted Partner for International Investment**

Together, the alliance of Altios International and Frenger Consulting Services creates a **leading international FDI services firm** supporting Government Agencies to attract and retain international investors in different geographical locations:

* Over **55** years of combined experience in FDI promotion for EDOs and IPAs;
* A unique and powerful international network of over **750** professionals in **35** global offices: USA, Canada, Mexico, Brazil, UK, France, Italy, Spain, Germany, Poland & Eastern Europe, UAE, India, China, Hong Kong, Singapore & Southeast Asia, Vietnam, Malaysia, New Zealand, and Australia;
* A local presence in the world’s key hubs: LATAM, APAC, Middle East;
* Over **12,000** fast-growing companies worldwide supported through their international journey;
* Over **350** international FDI missions for government organizations in Europe, the Americas, and Asia Pacific.

**We know what it takes to succeed internationally, and our clients benefit as a result**

This acquisition aims to create long-term value for our corporate clients who believe that internationalization is a key asset for their growth strategy. Altios’ 12,000 corporate clients all over the world will benefit from an increased network and extended expertise for their international investment projects.

EDOs and IPAs will benefit from Frenger Consulting Services’ expertise and from Altios’ local presence in 24 countries to instantly access all major markets and boost their inward investment growth worldwide.

*“Altios has been supporting businesses expand internationally for 30 years, with a considerable increase in interest in our business model in the past few years”* says Patrick Ferron, Co-Founding Partner of Altios International. “*Altios and Frenger Consulting Services Ltd have a shared vision and our partnership enables us to take a big step towards achieving this. Our combined platform will add tremendous value to Government Agencies to gain access to our networks and customer base to facilitate international inward investment into their local ecosystem*” says Patrick Ferron.

*“Joining Altios is a natural fit for Frenger Consulting Services Ltd. We specialize in supporting EDOs and IPAs who are looking for new investors in key growing international markets. Altios’ international presence, with local offices in Europe, the Americas, and Asia Pacific expands our footprint and direct access to the corporate clientele targeted by our customers. This merger is also a key advantage for international companies assisted by Altios to facilitate their international expansion thanks to our introductions with local authorities and government agencies” say Pauline Bourcet and Marie-Laure Decotignie, Managing Partners at Frenger Consulting Services Ltd.*

***About Frenger Consulting Services Ltd****: Founded in 1983, Frenger Consulting Services Ltd is a leading international FDI advisory firm providing services to Economic Development Organizations and Investment Promotion Agencies looking to attract international investors into their territory. Headquartered in London, we provide FDI lead generation services to agencies from Europe, the Americas and Asia. Our strengths are our team of experts, our proprietary CRM with more than 130,000 companies researched on the basis of their international growth potential. We act as an extension of our clients’ team on the ground.*

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***About ALTIOS****: Founded in 1991, ALTIOS is a leading global advisory firm focused on Small and Mid-Cap companies’ international expansion and cross-border investment. We help companies with a unique presence of 750 multi-cultural specialists in 35 global offices spamming the 24 global largest markets. ALTIOS has been supporting 12,000 ambitious companies, from global growth strategy to international business expansion, incorporation and accounting with everyday compliance administration – HR, payroll, accounting, tax… - to strategic cross-border acquisition and direct investment, acting as an international trusted partner.*

*We generate new revenue and streamline international operations in the world’s major growing economies.*

*ALTIOS works with global companies, investment funds, banks, trade associations and government agencies.*

*Our values: Listening, Team Spirit, Agility, Passion, Entrepreneurship*

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